



— why choose Sedgwick MCO?

Employers appreciate our service and expertise, and benefit from the savings and results we produce in key areas. At Sedgwick Managed Care Ohio (MCO), our colleagues are dedicated to providing high quality service that leads to outstanding performance results – and employers that choose us notice the difference.

Return to work performance

Our objective is to ensure a safe and efficient return to work, minimizing costs and lost workdays. Since 2018, our clients have outperformed the statewide average for lost workdays by over 13%. In fact, Sedgwick MCO had the lowest average for lost workdays among all other large MCOs during this time.¹ Driving our successful outcomes is our emphasis on engagement and coordination with treating physicians to provide clarity on treatment plans and resolve complicated claim issues.

Prescription savings

Prescription oversight is essential for effective medical management. Medication side effects can often delay a return to work or even endanger employees once they are back at work. Our drug utilization review services are focused on ensuring medications are appropriate for the injury or illness, eliminating unrelated and excessive prescriptions, monitoring opioid use, and identifying alternative, non-narcotic medications that produce fewer side effects and allow employees to return to work earlier.

Enhanced clinical oversight

Our clinical approach goes beyond task-driven requirements and emphasizes meaningful treatment focused on recovery. We avoid frustration by fostering clarity between all parties and pursuing the most appropriate treatment path. Our medical management team drives high quality care and helps injured employees return to work as quickly and safely as possible. We compare each employee's circumstances against key data points to help guide our approach, and our full-time, on-site medical director assists with clinical matters and complex cases.

Locations and expertise statewide

Our medical management and client services teams are located in four regions – Dublin, Cleveland, Cincinnati and Toledo. With more than 425 colleagues statewide, we have expertise and resources available where our clients need us. Our reach throughout the state ensures that we know your communities and medical providers.

Medical bill savings

Our clients benefit from our aggressive bill review and re-pricing system. We secure medical savings for clients through network reductions, clinical edits and negotiations with providers. In 2020 alone, we produced over \$29.1M in medical cost reductions beyond the Ohio Bureau of Workers' Compensation's (BWC) fee schedule.² This represents an additional 23.6% in medical savings, making an impact on long-term premium rates.²

Injury reporting speed

Our goal is to reduce the time away from work due to an injury. Preparation, organization and early medical intervention are the keys to achieving this objective. Our clients are 8.1% faster in First Report of Injury (FROI) timing, significantly outperforming the average for other MCOs in reporting speed, documenting and initiating claims.³ In addition, Sedgwick MCO averages less than one day in FROI turnaround time – more than 14% faster than the average for other MCOs.³ The primary factors driving this include the employer's ability to efficiently manage the post-injury process and document the incident, and our ability to quickly organize the claim data and transmit it to BWC.

¹ BWC Public Information SP20-00307, February 2021 | ² Sedgwick MCO Medical Billing Data, 2020; savings noted is beyond BWC fee schedule reductions | ³ MCO Monthly Summary, pre-appeal, 12/13/2020